



Hello

Welcome to Nautel Waves with a sneak peak of IBC, tips on surviving the show, an introduction to Fred Baumgartner, our VS promotion, and a chance to win an iPad Mini!



WIN an iPad Mini

Submit a qualifying story about how you use Nautel's award-winning AUI; benefits, challenges overcome, etc. Odds of winning currently 1 in 3!

[Tell us your AUI story now!](#)

LATEST WEBINARS



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In this issue

[IBC: Sneak Peak & Tips for Surviving](#)
[Spotlight on Fred Baumgartner](#)
[VS Urban Inside™ or 1-2-3 Promotion](#)
[Customer Story: Phone Home Eases Remote Resolution](#)
[Tips 'n Tricks by Jeff Welton](#)
[LPFM Corner by Christy Lynn White](#)
[TV Update with Fred Baumgartner](#)

IBC: Sneak Peak & Tips for Surviving

New to this year's IBC in **Stand 8.C49** will be Nautel's compact, high-efficiency [NX Series AM transmitters for 5-10 kW digital/analog](#).

In addition to our new NX10, we will be showcasing:

- [NX Series 50 kW](#)
- [NVIt Series 20 kW](#)
- [GV Series 10 kW](#)
- [VS Series 300 W - 2.5 kW](#)
- [NT Series 500 W digital UHF TV transmitter](#)
- and [DRM](#).



DRM Presentation

Join us in Stand 8.C49 on Saturday, September 12th, 3:30pm – 5:00pm, for “New Developments in DRM Transmitter Technology”.

Tips for Surviving IBC

Wendell Lonergan, Nautel's Head of Broadcast Sales, has been attending IBC for several years and thought it would be fun to share some thoughts that may make your visit more productive and enjoyable.

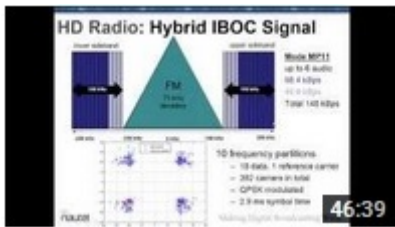
[Read Wendell's Tips >](#)



Spotlight on Fred Baumgartner

From time to time, we introduce some of our key folks here at Nautel. In this issue our Waves editor caught up with Fred Baumgartner, Nautel's TV Product Manager.

Learn how Fred got in to broadcasting, his first broadcast job, his



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[New NX Transmitters 5-10 kW >](#)

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first TV transmitter installation, his path to Nautel, and his vision for the future.

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VS Orban Inside™ or 1-2-3 Promotion

Choose Orban Inside on your VS transmitter or, take \$1,000, \$2,000, or \$3,000 off your VS300, VS1, or VS2.5 respectively!



- Valid on any VS Series transmitter.
- Cannot be combined with any other offer or discount.
- Valid on new purchases only.
- Limited time offer.

[Get more information now! >](#)

Customer Story: Phone Home Eases Remote Resolution

Like many station operations, Northwestern Media staff is spread quite thin. While their engineer was out of town, Nautel Phone Home technology eased a PA module resolution on KFNN's NX50 50 kW transmitter... and on a Sunday no less!



"Recently while I was out of town, I experienced the power and convenience of Nautel Phone Home in real-time at the NAB show. Thank you for your excellent product line and customer service."

Gary L. Ellingson, Director of Engineering, Northwestern Media.

[Read Gary's Nautel Phone Home Story >](#)

Tips 'n Tricks by Jeff Welton

Jeff discusses both weatherproofing and transmitter site maintenance in this issue.

[Read More >](#)

Submissions for this Tips 'n Tricks column are encouraged and if published you'll receive a Nautel T-shirt. Submissions should be typed and emailed, with high resolution photos, to info@nautel.com using the subject line Tips 'n Tricks.



LPFM Corner by Christy Lynn White



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UPCOMING EVENTS

GABCON, Jul 31-Aug 1
Jekyll Island, GA

TAB (TX), Aug 5-6
Austin, TX

TAB (TN), Aug 11-12
Murfreesboro, TN

ABA, Aug 14-15
Hoover, AL

With some of the first LPFM construction permits either expired or expiring, it has been a busy summer, and there are a lot of new stations on the airwaves. Many of these new stations are hitting the airwaves with the Nautel VS300LP Transmitter, taking advantage of the range of features, advanced user interface (AUI) and Orban Inside audio processing card. Congratulations to all who are now on air, including WHCP. You can read more about WHCP in [Radio World](#).



Christy Lynn White
LPFM Specialist, Nautel

To learn more about the Nautel VS300LP, including our change earlier this year to allow operation at 110V, please visit our [LPFM page](#), or watch the [latest webinar](#).

Nautel currently has an LPFM promotion running, providing new LP stations with an Orban Inside processing card at no charge with the purchase of their transmitter. For more information on this promotion, and the VS300LP contact Christy White directly at 1-877-662-8835 or christy.white@nautel.com

[Learn more about the VS300LP transmitter >](#)

TV Update with Fred Baumgartner

TV bandwidth is becoming increasingly valuable but when you rescan your OTA TV you might be surprised to see how well the bandwidth is being used.

[Read More >](#)



Submissions for this TV Update column are encouraged and if published you'll receive a Nautel T-shirt. So please give me a call at 303-325-7988, or better yet, drop a note to FredB@Nautel.com.

IBC, Sep 11-15
Amsterdam, The Netherlands

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