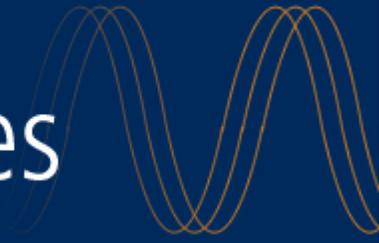




NautelWaves



Hello

Welcome to the 18th issue of Nautel Waves. Get a heads-up on what's happening for NAB, plus read about a few recent major announcements:

- our founder Dennis Covill was appointed as a Member of the Order of Canada;
- we landed our largest high power AM order to date for 27 NX transmitters to All India Radio;
- and we launched an extensive upgrade to equipment at our Bangor, Maine manufacturing facility.

LATEST WEBINAR



[Radio Coverage Tool In Depth >](#)

[View All Nautel Webinars >](#)

LATEST VIDEO



[Nautel Wins 2012 Passion Capitalist Award >](#)

[View All Nautel Videos >](#)

In this issue

- [Get Ready for NAB](#)
- [Digital TV Update - New at NAB](#)
- [Software Updates Coming Soon!](#)
- [Maine Facility Modernized for Growth](#)
- [Peter's Fireside Chat](#)
- [Spotlight on Nautel Founder Dennis Covill](#)
- [Customer Stories](#)
- [Tips 'n Tricks by Jeff Welton](#)
- [Digital Radio Showcase by Hal Kneller](#)
- [LPFM Corner by Christy Lynn White](#)

Get Ready for NAB

Get your **Complimentary NAB 2013 Exhibits Pass!**
[Click here and use VIP Code LV4157 >](#)



Reserve your seat at the **Annual NAB Nautel Users' Group Event** in Las Vegas. Sunday, April 7th, 9:00 AM - 1:00 PM, at the Riviera Hotel, Grande Ballroom A.

[Space Limited - Register Early! >](#)



We are offering **Complimentary Post-NAB Training** again this year at our Hackett's Cove facility, April 15-17.

[Review the Course Outline >](#)



Post-NAB Training Group from 2012

[Digital TV Update - New at NAB](#)

Win a Nautel Prize Pack



[Tell Your Nautel Story Now >](#)



[Play Nautel Videos >](#)



['Like' Nautel on facebook >](#)

TOP LINKS



[Karyono and Tikno of Heartline Indonesia with their new NV5 >](#)



[Rorie Ryan and John Abdnour with two NV10s at FOXFM & Triple M in Melbourne, Australia >](#)

When Nautel introduced the NT100 Digital TV transmitter at last year's IBC in Amsterdam we solicited feedback from customers.

We're pleased to say that we've received a lot of positive feedback to date and intend to have some exciting introductions at this year's NAB.

[Go to nautel.com >](#)



Software Updates Coming Soon!

Nautel engineers are finalizing the release of three Software Releases covering many issues and upgrades identified through customer feedback and internal test procedures.

The NV^{LT} Series Release 3.1 is imminent. The NX Series Release 4.0 will be released early March and the NV Series Release 4.0 will be released prior to NAB 2013 in April.

To assist customers with software notifications, Nautel provides users with the option of downloading a Nautel Updater and Manager. This application automatically checks for software and documentation updates and advises you when new software is available and the importance of the update via a 'pop up' window.

[Learn more about Nautel Updater and Manager >](#)

Maine Facility Modernized for Growth



Nautel held a ribbon-cutting ceremony on Tuesday Dec 11, 2012, to launch an extensive upgrade to production equipment at its Bangor, Maine manufacturing facility.

These improvements help improve efficiency and capacity and poise the company for significant future growth.

Decisions like this have allowed Nautel to nearly triple revenues and dramatically increase shipments in the past few years while maintaining the same factory footprints.

[Read More >](#)

Peter's Fireside Chat

You will see in this issue of Waves that the founder of Nautel, Dennis Covill, has been awarded the Order of Canada. Many of



[Nautel and local agent Comcon Industries' busy stand at BES, India in January >](#)



UPCOMING EVENTS

NRB, Mar 2-5
Nashville, TN

ABU, Mar 5-8
Malaysia

GBLC, Mar 12-13
Lansing, MI

CABSAT, Mar 12-14
Dubai, UAE

NAB, Apr 6-11
Las Vegas, NV
[NAB Exhibits Pass](#)
[Use VIP Code LV4157](#)

NAB Nautel Users' Group
April 7, 9:00AM-1:00PM
[Register for NUG Event Now!](#)

Post-NAB Training
April 15-17
Hackett's Cove, NS
[Review the Course Outline](#)

[View All Upcoming Events >](#)

LATEST SOFTWARE

All latest software updates are now accessible at [Nautel.com](#)
[View Latest Software >](#)

you who live outside Canada (and perhaps many who live here) may not know what this is or means. The Order of Canada recognizes a lifetime of outstanding achievement, dedication to the community and service to the nation. It is not an award given lightly. It is the centrepiece of Canada's honours system. We are all very proud of Dennis and feel very fortunate to be part of what he created.



Dennis didn't seek honours or recognition. What he did was to follow his dream, his passion, which was to develop and deliver the finest solid state transmitter products in the world. His personal success and that of Nautel were not the goals...they are the rewards of unflinching effort.

I am often reminded of the quote from Samuel Goldwyn "The harder I work, the luckier I get." If you work hard, add a dash of luck, and mix in a taste of risk tolerance, you have the makings for a great product or service. You don't need to chase rewards; they will come to you. Dennis knew that and now so do the rest of us.

Spotlight on Nautel Founder Dennis Covill

In November Nautel founder Dennis Covill was appointed as a Member of the Order of Canada for his contribution to engineering and science.



A pioneer in the transmitter industry, Covill used revolutionary technologies to design transmitters with smaller footprints, capabilities for redundancy, hot-swapping of modules, and other technologies now considered "basic" to the transmitter industry.

Read the story behind how Covill created a culture of engineering excellence at Nautel, now one of the world's leading companies in its field.

[Read More >](#)

Customer Stories

In December 2012, Nautel commissioned this NV10LT (10 kW FM) at RTE Networks Limited in Ireland at the remote Maghera mountain site in County Clare (about 100 miles west of Dublin). The transmitter order was the result of a successful tender



earlier in the year. The transmitter broadcasts RTÉ lyric fm, a national classical music service based in Limerick.

Pictured from left to right: Theuns Van Wyk, John Hearne, Ronan Dempsey and Sean McDonnell of RTENL, and Hal Kneller, Nautel Sales Manager for Europe.

[Read More Customer Stories >](#)

[Tell us Your Nautel Story >](#)

Tips 'n Tricks by Jeff Welton

Jeff discusses the importance of safety; both at Nautel and measures you can take to stay safe at the transmitter site.



[Read More >](#)

Submissions for this Tips 'n Tricks column are encouraged and if published you'll receive a Nautel T-shirt.

Submissions should be typed and emailed, with high resolution photos, to info@nautel.com using the subject line Tips 'n Tricks.

Digital Radio Showcase by Hal Kneller

In this issue Hal discusses:

- Nautel's largest high power AM order to date; 27 DRM-MW-AM NX transmitters to All India Radio as part of their digital conversion initiative
- HD Radio™ product updates from this year's Consumer Electronics Show



[Read More >](#)

LPFM Corner by Christy Lynn White

Communities across the United States are busy preparing for the October 2013 Low-Power FM (LPFM) radio window. With new licenses to be granted and more communities across the US to hit the airwaves, it seems like a good time to celebrate radio.



Christy Lynn White
LPFM Specialist, Nautel

In fact, February 13th is [World Radio Day](#). The United Nations Education, Scientific and Cultural Organization (UNESCO), proclaimed February 13 World Radio Day in 2011 (February 13th is the day United National radio was established in 1946). The day celebrates radio as a medium and aims to raise greater awareness on the importance of radio and cities worldwide from London to Bangladesh will hold talks, demonstrations and more to celebrate.

The UN promotes media development worldwide, with several radio projects as part of their International Program for the Development of Communications (IPDC), using radio to engage in discussion on topics that affect the community, providing a platform to report local facts and stories.

While radio reaches the widest audience worldwide, you don't have to look far to find discussions predicting its death. Canadian radio show, Under the Influence, looked at radio in a recent episode, [Radio is Dead. Long Live Radio](#), stating that "radio isn't dead, it's hotter than ever". Host Terry O'Reilly claims radio is the ultimate survivor, and explores the innovation and creativity in radio advertising.

To learn more about the VS300 for LPFM [click here](#), or contact Christy White directly at 1-877-662-8835

[Subscribe](#) | [Unsubscribe](#) | [Privacy Policy](#) | [Contact Us](#)